



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)
Pre-Solicitation Notice
NATO Competitive Procurement**

**Ukraine-NATO Innovation, Technology & Engineering (UNITE) Programme –
Innovation Contracts**

NCIA Reference #: RFP-42534805

Date of NPO Publication: 26/11/2025

Anticipated Solicitation Release Date: 09/02/2026

Anticipated Solicitation Closing Date: 30/04/2026

Anticipated Contract Award Date: 29/05/2026

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Introduction

The NATO Communications and Information Agency (NCIA), is seeking to award a number of innovation contracts to NATO companies to strengthen the integration with the Ukraine BRAVE1 intergovernmental defence innovation platform.

The NCIA hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement. This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Ukraine seeks to match NATO funding to solicit proposals from Ukrainian companies that would then work together with vendors from participating nations. Only joint proposals provided together by Allied and Ukrainian companies will be accepted for this competition. For the notification of intent, companies may register interest without having pre-identified their partner from the corresponding geography, with the intention of finalising a joint proposal together during the solicitation period.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a proposal, which shall be considered by the NCIA.

1. Title of Procurement Opportunity

Ukraine-NATO Innovation, Technology & Engineering (UNITE) Programme – Innovation Contracts

2. Description of Requirement

2.1. Introduction

- 2.1.1. Ukraine has been successfully running an innovation program through the Brave1 programme. Brave1 has been an active mechanism for ingesting innovation in defence capabilities.
- 2.1.2. NATO is looking at strengthen the cooperation between NATO companies and Ukraine companies in the innovation domain.
- 2.1.3. There are mutual benefits in establishing a joint innovation programme between NATO in Ukraine, the most relevant being exchange of technological advancements and the access to relevant operational requirements.

2.2. Project Objective

- 2.2.1. UNITE will fund innovation competitions that correspond to Ukraine's interoperability requirements and/or Ukrainian capability gap priorities

communicated to NATO. By matching these requirements to innovation priorities provided by Ukraine, UNITE competitions will help fund technological breakthroughs that meet urgent operational needs and accelerate a learn-by-doing approach to the Alliance's rapid adoption efforts.

2.2.2. This first UNITE competition will focus on joint intelligence, surveillance and reconnaissance (ISR) innovation and counter-UAS capabilities. Example topics in these areas include aerial systems advancements related to autonomous airborne recognition and SIGINT/ELINT detection and classification. The exact topics will be communicated at the solicitation stage.

2.2.3. Establishing equal partnership collaborations between NATO and Ukraine is a key aspect of the UNITE programme.

2.3. Scope of Work

2.3.1. Competition will focus on rapidly scaling prototyped and tested systems, i.e., focus primarily on Technology Readiness Level (TRL) 7-9, and will embrace iterative, problem-based contracting that follow NATO's rapid adoption principles.

2.3.2. UNITE will award contracts for joint projects between NATO member nations companies and Ukraine companies to deliver rapidly scaling prototyped and tested systems through competitions.

2.3.3. Deliverables of the contract will be a live demonstration and accompanying report.

3. Vendor Eligibility

3.1. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.

3.2. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

4. Access to Solicitation Documentation

4.1. Interested vendors may participate to and received the solicitation documentation for this Procurement Opportunity by email when the solicitation is released

5. Language of Solicitation and Bid Submission

5.1. Solicitation Documentation and Proposal Submission Language(s): English

6. Additional Engagement Opportunities

6.1. The NCIA anticipates organizing the following engagement activities:

6.1.1. **Industry Day:** January 2026/Poland or Romania

6.1.2. **Pre-Bid Conference:** February 2026/Virtual

For the Chief of Acquisition:

[Original Signed By]

Radu Munteanu
Contracting Officer

Annexes:

- A. Declaration of Eligibility for NATO Competitive Procurement
- B. Distribution List

End of Notification

Annex A – Declaration of Eligibility for NATO Competitive Procurement

Date:

Declaration of Eligibility for NATO Competitive Procurement

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number:

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

a. **Vendor Name:**

b. **Address:**

c. **Point of Contact/Title: Mr./Ms.:**

d. **Email Address:**

e. **Phone #:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

3. **Extension to Other NCP Opportunities¹.** In addition to the referenced project, this Declaration of Eligibility may be used for other NCIA NCP opportunities, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

☐ Yes

☐ No

Signature
[Name of National Responsible Authority]
[insert Country of Origin]

¹ Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

NCIA – All NATEXs